

Don Davey
Director of Collections and Recovery Solutions
Intelligent Results



Don Davey is the director of collections and recovery solutions at Intelligent Results, a pioneer in customer analytics and decision management software. He is responsible for defining and developing Intelligent Results' platform and applications for the collections and recovery market.

A 17 year veteran in collections and recovery, Don joined Intelligent Results because he saw firsthand the importance of predictive analytics to the productivity and ultimately the profitability of the collections and recovery industry.

Before joining Intelligent Results, Don served as the director of market management at Fair Isaac. While at Fair Isaac, Don provided industry operational and business expertise in the business strategy, strategic partnerships, product development and business development areas to successfully launch three new products and services in the collections and recovery markets.

Prior to Fair Isaac, Don was the chief operations officer at Asset Management Outsourcing, a multi-site collections and business process outsourcing company. Don also held senior management positions at GE Capital and Citicorp. Don is a frequent speaker and commentator on the effective use of scoring in collections and recovery at seminars, web casts and events around the country.

Don holds a Bachelor of Science from the University of Idaho.